

360kids Support Services

Financial Statements

March 31, 2022

August 24, 2022

Independent Auditor's Report

To the Members of
360kids Support Services

Report on the Financial Statements

Qualified Opinion

We have audited the accompanying financial statements of 360kids Support Services (the Organization), which comprise the statement of financial position as at March 31, 2022, the statements of operations and changes in fund balances, and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the financial statements present fairly, in all material respects, the financial position of 360kids Support Services as at March 31, 2022, and the results of its operations and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

Basis for Qualified Opinion

In common with many charitable organizations, 360kids Support Services derives revenue from fundraising and donations, the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of these revenues was limited to amounts recorded in the records of the Organization. Therefore, we were not able to determine whether any adjustments might be necessary to revenues from fundraising and donations, excess of revenue over expenditures, and cash flows from operations for the years ended March 31, 2022 and March 31, 2021, current assets as at March 31, 2022 and March 31, 2021, and fund balances as at April 1, 2020 and April 1, 2021, and March 31, 2021 and March 31, 2022.

Our audit opinion on the financial statements for the year ended March 31, 2021 was modified accordingly because of the possible effect of this limitation in scope.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Organization in accordance with the ethical requirements that are relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

Independent Auditor's Report (*continued*)

Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing 360kids Support Services ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Organization or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Organization's financial reporting process.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Organization's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.

Independent Auditor's Report (*continued*)

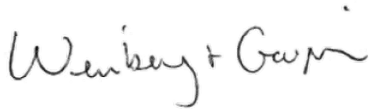
Auditor's Responsibilities for the Audit of the Financial Statements (*continued*)

- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Organization's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Organization to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Report on Other Legal and Regulatory Requirements

As required by the Ontario Corporations Act, we report that, in our opinion, the accounting principles in Canadian accounting standards for not-for-profit organizations have been applied on a basis consistent with the prior year.



CPA LLP
Licensed Public Accountants

Toronto, Ontario, Canada
August 24, 2022

360kids Support Services

Statement of Financial Position As at March 31

	Unrestricted Fund		Restricted Fund		Total	
	2022	2021	2022	2021	2022	2021
Assets						
Current assets						
Cash and cash equivalents	\$ 2,791,385	\$ 2,729,101	\$ 90,443	\$ 86,251	\$ 2,881,828	\$ 2,815,352
Accounts receivable and sundry	113,620	119,174	666,823	281,632	780,443	400,806
Investments (Note 2)	1,388,901	1,049,909	-	-	1,388,901	1,049,909
Due (to) from funds (Note 3)	<u>(1,285,031)</u>	<u>(1,496,480)</u>	<u>1,285,031</u>	<u>1,496,480</u>	<u>-</u>	<u>-</u>
	3,008,875	2,401,704	2,042,297	1,864,363	5,051,172	4,266,067
Capital assets (Note 4)	<u>11,591</u>	<u>16,144</u>	<u>2,100,614</u>	<u>492,713</u>	<u>2,112,205</u>	<u>508,857</u>
	<u>\$ 3,020,466</u>	<u>\$ 2,417,848</u>	<u>\$ 4,142,911</u>	<u>\$ 2,357,076</u>	<u>\$ 7,163,377</u>	<u>\$ 4,774,924</u>
Liabilities and Fund Balances						
Current liabilities						
Accounts payable and accrued liabilities (Note 5)	\$ 524,969	\$ 491,735	\$ 57,771	\$ 44,629	\$ 582,740	\$ 536,364
Deferred grants and subsidies (Note 6)	-	163,445	-	-	-	163,445
Current portion of mortgage payable (Note 7)	<u>-</u>	<u>-</u>	<u>33,647</u>	<u>32,689</u>	<u>33,647</u>	<u>32,689</u>
	524,969	655,180	91,418	77,318	616,387	732,498
Mortgage payable (Note 7)	<u>-</u>	<u>-</u>	<u>20,131</u>	<u>53,778</u>	<u>20,131</u>	<u>53,778</u>
	524,969	655,180	111,549	131,096	636,518	786,276
Fund balances (Note 8)	<u>2,495,497</u>	<u>1,762,668</u>	<u>4,031,362</u>	<u>2,225,980</u>	<u>6,526,859</u>	<u>3,988,648</u>
	<u>\$ 3,020,466</u>	<u>\$ 2,417,848</u>	<u>\$ 4,142,911</u>	<u>\$ 2,357,076</u>	<u>\$ 7,163,377</u>	<u>\$ 4,774,924</u>

Commitments (Note 12)

On behalf of the Board

Director

Dan Kenigsberg

Director



360kids Support Services

Statement of Operations and Changes in Fund Balances Year ended March 31

	Unrestricted Fund		Restricted Fund		Total	
	2022	2021	2022	2021	2022	2021
Revenue						
Grants and subsidies (Note 9)	\$ 41,220	\$ 53,730	\$ 10,594,092	\$ 7,782,881	\$ 10,635,312	\$ 7,836,611
Fundraising and donations (Note 10)	1,197,905	994,743	558,195	537,342	1,756,100	1,532,085
Investment income (Note 2)	41,652	202,104	-	-	41,652	202,104
Other income	<u>-</u>	<u>-</u>	<u>127,750</u>	<u>107,648</u>	<u>127,750</u>	<u>107,648</u>
	1,280,777	1,250,577	11,280,037	8,427,871	12,560,814	9,678,448
Expenditures						
Salaries and employee benefits	149,289	258,023	6,616,756	5,649,512	6,766,045	5,907,535
Other program costs	42,564	17,336	1,733,000	1,210,115	1,775,564	1,227,451
Building occupancy costs	123,492	125,952	621,143	437,455	744,635	563,407
General and administration	228,050	119,513	474,253	374,949	702,303	494,462
Amortization of capital assets	4,553	15,749	27,513	34,180	32,066	49,929
Mortgage interest (Note 7)	<u>-</u>	<u>-</u>	<u>1,990</u>	<u>3,187</u>	<u>1,990</u>	<u>3,187</u>
	<u>547,948</u>	<u>536,573</u>	<u>9,474,655</u>	<u>7,709,398</u>	<u>10,022,603</u>	<u>8,245,971</u>
Excess of revenue over expenditures for the year	732,829	714,004	1,805,382	718,473	2,538,211	1,432,477
Fund balances, beginning of year	<u>1,762,668</u>	<u>1,048,664</u>	<u>2,225,980</u>	<u>1,507,507</u>	<u>3,988,648</u>	<u>2,556,171</u>
Fund balances, end of year	<u>\$ 2,495,497</u>	<u>\$ 1,762,668</u>	<u>\$ 4,031,362</u>	<u>\$ 2,225,980</u>	<u>\$ 6,526,859</u>	<u>\$ 3,988,648</u>

360kids Support Services

Statement of Cash Flows Year ended March 31

	Unrestricted Fund		Restricted Fund		Total	
	2022	2021	2022	2021	2022	2021
Cash flows from operating activities						
Excess of revenue over expenditures for the year	\$ 732,829	\$ 714,004	\$ 1,805,382	\$ 718,473	\$ 2,538,211	\$ 1,432,477
Items not affecting cash:						
Unrealized gain on investments	(6,307)	(168,495)	-	-	(6,307)	(168,495)
Amortization of capital assets	<u>4,553</u>	<u>15,749</u>	<u>27,513</u>	<u>34,180</u>	<u>32,066</u>	<u>49,929</u>
	731,075	561,258	1,832,895	752,653	2,563,970	1,313,911
Changes in non-cash working capital						
Accounts receivable and sundry	5,554	(54,534)	(385,191)	223,743	(379,637)	169,209
Due (to) from funds	(211,449)	938,707	211,449	(938,707)	-	-
Accounts payable and accrued liabilities	33,234	216,456	13,142	(732)	46,376	215,724
Deferred grants and subsidies	<u>(163,445)</u>	<u>163,445</u>	<u>-</u>	<u>-</u>	<u>(163,445)</u>	<u>163,445</u>
	<u>394,969</u>	<u>1,825,332</u>	<u>1,672,295</u>	<u>36,957</u>	<u>2,067,264</u>	<u>1,862,289</u>
Cash flows from investing activities						
Purchase investments	(332,685)	(2,104)	-	-	(332,685)	(2,104)
Purchase capital assets	<u>-</u>	<u>-</u>	<u>(1,635,414)</u>	<u>(2,720)</u>	<u>(1,635,414)</u>	<u>(2,720)</u>
	<u>(332,685)</u>	<u>(2,104)</u>	<u>(1,635,414)</u>	<u>(2,720)</u>	<u>(1,968,099)</u>	<u>(4,824)</u>
Cash flows from financing activities						
Repayment of mortgage principal	<u>-</u>	<u>-</u>	<u>(32,689)</u>	<u>(31,759)</u>	<u>(32,689)</u>	<u>(31,759)</u>
Net increase in cash and cash equivalents	62,284	1,823,228	4,192	2,478	66,476	1,825,706
Cash and cash equivalents, beginning of year	<u>2,729,101</u>	<u>905,873</u>	<u>86,251</u>	<u>83,773</u>	<u>2,815,352</u>	<u>989,646</u>
Cash and cash equivalents, end of year	<u>\$ 2,791,385</u>	<u>\$ 2,729,101</u>	<u>\$ 90,443</u>	<u>\$ 86,251</u>	<u>\$ 2,881,828</u>	<u>\$ 2,815,352</u>

360kids Support Services

Notes to Financial Statements

March 31, 2022

Organization

360kids Support Services (360kids) is a community-based organization that has been providing support services to at-risk and homeless youth in York Region for more than three decades. Our primary focus is providing aid and support to at-risk and homeless youth. 360kids is a one-stop agency where young people at-risk can access safe, supportive housing for the day, the night or as long as three years. We offer a full range of support services: clothing and food, personal support, outreach, counselling, life skills training, employment programs, education upgrading, and job searching, which are designed to help youth get back on their feet.

360kids is incorporated by letters patent under the Ontario Corporations Act as a corporation without share capital. 360kids is registered as a charitable organization under the Income Tax Act and as such is exempt from income taxes. 360kids must meet certain requirements under the Income Tax Act (Canada). In the opinion of management these requirements have been met.

1. Summary of significant accounting policies

Basis of presentation

The financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations, accordingly, these financial statements have been prepared in accordance with Canadian generally accepted accounting principles.

Use of estimates

The preparation of the financial statements requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements, and the reported amounts of income and expenditures during the reported period. Primary components of these financial statements which include estimates are capital assets with respect to useful life and amortization. Actual results could differ from management's best estimates as additional information becomes available in the future.

Financial instruments

360kids initially recognizes financial instruments at fair value and subsequently measures them at each reporting date as follows:

<u>Asset/Liability</u>	<u>Measurement</u>
Cash and cash equivalents	Fair value
Accounts receivable and sundry	Amortized cost
Investments	Fair value
Due (to) from funds	Amortized cost
Accounts payable and accrued liabilities	Amortized cost
Mortgage payable	Amortized cost

360kids Support Services

Notes to Financial Statements

March 31, 2022

1. Summary of significant accounting policies (*continued*)

Financial instruments (*continued*)

Financial assets measured at amortized cost are assessed at each reporting date for indications of impairment. If such impairment exists the asset shall be written down and the resulting impairment loss will be recognized in the statement of operations for the period.

360kids recognizes its transaction costs in net income in the period incurred.

Fund accounting

The Unrestricted fund accounts for 360kids' administrative activities. This fund reports unrestricted resources in excess of the operating requirements and restricted contributions for which no corresponding restricted fund is presented.

The Restricted fund reports the use of restricted resources as follows:

The Restricted Capital Assets fund reports the assets and liabilities, revenues and expenses related to the restricted program capital assets.

The Externally Restricted fund accounts for 360kids' program activities where the grantor or donor has specified restrictions as to the use of the funds. These programs include two residential homes for youth, sixteen transitional housing sites, a youth drop-in center, after school programming with a focus on healthy/active lifestyle and several employment programs for youth. Other agency initiatives include youth outreach, family and individual counselling, developing a regional youth strategy and providing support to victims of human trafficking.

The Capital Reserve fund reports accumulated resources specifically designated by the grantor for the repair and replacement of certain capital assets.

Revenue recognition

360kids follows the restricted fund method of accounting for contributions.

Contributions, fundraising, and donations are recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

Investment income, comprised of interest, dividends and change in market value, is recognized as revenue of the unrestricted fund. Interest and dividends included in investment income are accrued when earned. Realized gains (losses) included in change in market value are recognized when realized. Unrealized gains (losses) included in change in market value are recognized at each year end date based on the unrealized market value increase or decrease of investments during the year.

Other income comprised of program rental income is recognized as revenue when received or receivable if the amount to be received can be reasonably estimated and collection is reasonably assured.

360kids Support Services

Notes to Financial Statements March 31, 2022

1. Summary of significant accounting policies *(continued)*

Revenue recognition *(continued)*

Unrestricted contributions are recognized as revenue in the Unrestricted fund.

Externally restricted contributions for which a corresponding fund is presented are recognized as revenue in the appropriate Restricted fund.

Externally restricted contributions for which no corresponding fund is presented are recognized in the Unrestricted fund in accordance with the deferral method.

Cash and cash equivalents

Cash and cash equivalents are defined as cash on hand, bank balances and money market funds.

Comprised of:

	2022	2021
Cash on hand and bank balances	\$ 2,630,570	\$ 2,785,463
Money market funds	<u>251,258</u>	<u>29,889</u>
	<u>\$ 2,881,828</u>	<u>\$ 2,815,352</u>

Capital assets

Capital assets are recorded at cost. Amortization is provided over their expected useful lives on a straight-line basis as follows:

Buildings	25 years
Office furniture and equipment	5 years
Residential furnishings and equipment	5 years
Vehicle	5 years
Computer equipment	4 years
Leasehold improvements	Term of lease

Donations in kind

Donated goods and services in kind are recorded as donations and expensed at fair value when an objective basis to measure their value is available and would have been ordinarily purchased.

Allocation of expenses

360kids segregates its Restricted fund into programs and allocates administrative expenses from the Unrestricted fund to the programs.

Administration costs are allocated to the restricted programs based on the contracts with the funders.

360kids Support Services

Notes to Financial Statements March 31, 2022

2. Investments

Investments are comprised of investments in mutual funds, pooled funds, and exchange traded funds.

Comprised of:

	2022	2021
Canadian fixed income	\$ 335,281	\$ 331,477
International fixed income	240,152	176,452
Canadian equities	214,444	241,716
US equities	198,471	151,886
International equities	<u>400,553</u>	<u>148,378</u>
	<u>\$ 1,388,901</u>	<u>\$ 1,049,909</u>

Investment income is comprised of:

	2022	2021
Interest	\$ 19,601	\$ 17,220
Dividends	15,744	16,389
Unrealized change in market value	<u>6,307</u>	<u>168,495</u>
	<u>\$ 41,652</u>	<u>\$ 202,104</u>

Investment management fees charged to expenses are \$16,371 (2021 - \$13,540). Interest includes bank interest \$3,532 (2021 - \$2,831).

3. Due (to) from funds

Due (to) from funds represents current advances between funds with no fixed terms of repayment and bearing no interest.

360kids Support Services

Notes to Financial Statements March 31, 2022

4. Capital assets

	Cost	Accumulated Amortization	2022 Net Book Value
Restricted capital assets:			
Land	\$ 1,153,737	\$ -	\$ 1,153,737
Buildings	1,199,374	335,459	863,915
Office furniture and equipment	41,781	38,748	3,033
Vehicle	39,853	39,853	-
Computer equipment	78,365	78,365	-
Leasehold improvements	<u>142,385</u>	<u>62,456</u>	<u>79,929</u>
	<u>\$ 2,655,495</u>	<u>\$ 554,881</u>	<u>\$ 2,100,614</u>
Unrestricted capital assets:			
Office furniture and equipment	\$ 66,353	\$ 54,762	\$ 11,591
Computer equipment	<u>36,052</u>	<u>36,052</u>	<u>-</u>
	<u>\$ 102,405</u>	<u>\$ 90,814</u>	<u>\$ 11,591</u>
			2021 Net Book Value
Restricted capital assets:			
Land	\$ 336,030	\$ -	\$ 336,030
Buildings	381,667	324,867	56,800
Office furniture and equipment	41,781	37,100	4,681
Vehicle	39,853	39,853	-
Computer equipment	78,365	78,365	-
Leasehold improvements	<u>142,385</u>	<u>47,183</u>	<u>95,202</u>
	<u>\$ 1,020,081</u>	<u>\$ 527,368</u>	<u>\$ 492,713</u>
Unrestricted capital assets:			
Office furniture and equipment	\$ 66,353	\$ 50,209	\$ 16,144
Computer equipment	<u>36,052</u>	<u>36,052</u>	<u>-</u>
	<u>\$ 102,405</u>	<u>\$ 86,261</u>	<u>\$ 16,144</u>

360kids Support Services

Notes to Financial Statements

March 31, 2022

5. Accounts payable and accrued liabilities

At March 31, 2022 accounts payable and accrued liabilities include outstanding government remittances with respect to payroll source deductions of \$61,869 (2021 – \$57,914).

6. Deferred grants and subsidies

Deferred grants and subsidies represent unspent restricted contributions received for which no corresponding restricted fund is presented. The balance at year-end is \$NIL (2021 - \$163,445) comprised of funds received from The United Way for the transitional COVID-19 program.

7. Mortgage payable

The mortgage payable is held by the Royal Bank of Canada and is repayable in blended monthly payments of \$2,870. Interest is calculated at 2.89% per annum and the mortgage is due October 1, 2023. Mortgage payments are funded annually by a grant through The Ministry of Children, Community and Social Services (MCCSS). The mortgage is secured by properties owned by 360kids at 53 Hamilton Hall Drive, Markham and 65 Oak Lee Circle, Markham.

Mortgage interest for the year charged to building occupancy expense amounted to \$1,990 (2021 - \$3,187).

The following principal payments are required on the mortgage:

2023	\$ 33,647
2024	<u>20,131</u>
	53,778
Less: current portion	<u>(33,647)</u>
	\$ <u>20,131</u>

360kids Support Services

Notes to Financial Statements March 31, 2022

8. Fund balances

The Restricted funds consist of the following:

	2022	2021
Restricted Capital Assets fund net of mortgage	\$ 2,046,836	\$ 406,246
Externally Restricted funds	1,914,158	1,751,943
Capital Reserve fund	<u>70,368</u>	<u>67,791</u>
	<u>\$ 4,031,362</u>	<u>\$ 2,225,980</u>

Restricted Capital Assets fund net of mortgage

Restricted Capital Assets fund net of mortgage represents restricted program capital assets net of accumulated amortization and mortgage. The change in the fund balance is represented by capital assets purchased of \$1,635,414 (2021 – \$2,720) plus repayment of mortgage principal of \$32,689 (2021 - \$31,759) less amortization of capital assets of \$27,513 (2021 - \$34,180).

Externally Restricted funds

Externally Restricted funds represent the accumulated excess of revenues and interfund transfers over expenditures that will be utilized at a future date.

The Externally Restricted funds consist of the following:

	2022	2021
Other agency initiatives	\$ 931,238	\$ 775,536
Youth initiatives	655,426	724,064
Emergency housing	238,342	184,009
Preventative programs	33,395	37,737
Residential programs	<u>55,757</u>	<u>30,597</u>
	<u>\$ 1,914,158</u>	<u>\$ 1,751,943</u>

Capital Reserve fund

The Capital Reserve fund represents the balance of funds received from MCCSS for the repair and replacement of certain capital assets. During the year \$2,577 (2021 - \$2,577) of funds were received.

360kids Support Services

Notes to Financial Statements March 31, 2022

9. Grants and subsidies

Grants and subsidies include amounts from the following sources:

	2022	2021
Residential program		
United Way Greater Toronto	\$ 1,680,718	\$ 87,960
MCCSS	1,295,670	1,285,573
Durham and York Region Children's Aid Society	409,027	383,555
Trillium	195,000	-
Municipality of York Region	<u>62,768</u>	<u>23,694</u>
	<u>3,643,183</u>	<u>1,780,782</u>
Youth initiatives		
Human Resources Development Canada	1,646,391	1,790,688
Municipality of York Region	1,113,235	207,706
MCCSS	478,130	459,550
Ministry of Advanced Education and Skills Development	410,080	353,302
Ministry of The Solicitor General	117,921	-
United Way	<u>54,000</u>	<u>60,000</u>
	<u>3,819,757</u>	<u>2,871,246</u>
Preventative programs		
Municipality of York Region	415,363	311,761
Ministry of Recreation, Culture & Sport	<u>167,195</u>	<u>105,820</u>
	<u>582,558</u>	<u>417,581</u>
Emergency housing		
Municipality of York Region	1,936,412	1,878,353
United Way	230,622	185,942
Trillium	<u>119,900</u>	<u>119,900</u>
	<u>2,286,934</u>	<u>2,184,195</u>
Other agency initiatives		
United Way	173,861	278,680
Trillium	87,800	122,300
Canadian Civil Liberties	34,811	39,150
Miscellaneous programs	4,408	10,000
Center for Addiction and Mental Health	2,000	-
Province of Ontario	<u>-</u>	<u>132,677</u>
	<u>302,880</u>	<u>582,807</u>
	<u>\$ 10,635,312</u>	<u>\$ 7,836,611</u>

360kids relies on several significant grants to fund its programs as noted above. Many of these grants will be renewed for the year ended March 31, 2023. On February 7, 2022, 360kids purchased 27 Elm Grove Avenue in Richmond Hill with a \$1,600,000 restricted grant from United Way Greater Toronto through the federal Reaching Home Strategy.

360kids Support Services

Notes to Financial Statements March 31, 2022

10. Fundraising and donations

Fundraising and donation revenue includes unrestricted donations in kind of \$39,535 (2021 - \$14,609) with corresponding unrestricted expenses in kind included in other program costs of \$39,535 (2021 - \$14,609) and stock donation of \$9,912 (2021 - \$9,885).

11. Guarantees

In the normal course of business, 360kids enters into agreements that meet the definition of a guarantee. Indemnity has been provided to all directors and officers of 360kids for various items including, but not limited to, all costs to settle suits or actions due to involvement with 360kids, subject to certain restrictions.

Directors' and officers' liability insurance has been purchased to mitigate the cost of any potential future suits or actions. The term of the indemnification is not explicitly defined but is limited to the period over which the indemnified party served as a director or officer of 360kids.

There are no lawsuits or potential lawsuits or actions pending with respect to guarantees, therefore the maximum amount of any potential future payment cannot be reasonably determined.

12. Commitments

360kids has entered into agreements to lease premises and office equipment for various periods until June 2027. 360kids is committed to the following future minimum annual lease payments excluding HST.

Fiscal Year	
2022	\$ 216,417
2023	185,723
2024	175,325
2025	174,541
2026	175,736
2027 and beyond	<u>221,169</u>
	<u>\$ 1,148,911</u>

360kids Support Services

Notes to Financial Statements March 31, 2022

13. Financial instruments

360kids' financial instruments are exposed to a variety of financial risks: credit risk; liquidity risk and market risk. 360kids' finance committee seeks to reduce these risks by establishing investment policies and procedures which include guidelines on allowable investment classes, asset allocation, asset diversification, credit quality, return benchmarks and risk tolerance. 360kids' investment committee delegates investment management by employing experienced investment managers, whose investment policies are in line with 360kids' own investment policy criteria. The investment managers are required to comply with these investment policies in order to reduce the above noted risks to 360kids' investments.

The finance committee meets at least annually to review and assess the investment manager's compliance with the investment policies, review investment performance and investment strategies employed.

Credit risk

Credit risk is the risk that the issuer of a security will fail to discharge an obligation and cause the other party to incur a financial loss. 360kids' principal financial instruments subject to credit risk are accounts receivable and sundry, and investments. The balance of accounts receivable and sundry on the statement of financial position is 360kids' maximum exposure at that date. Two large funders comprise 72% of the receivables at year end. However, this risk is mitigated by the fact that the two funders are a municipal government and another not-for-profit organization in which credit risk is very low. There is no provision for allowance for doubtful accounts this year or previous years. 360kids mitigates its exposure to credit risk with respect to its investments with its policy of investing primarily in securities which are government or investment grade.

Liquidity risk

Liquidity risk is the risk that 360kids will encounter difficulty in meeting obligations associated with financial liabilities. These risks are mitigated by the fact that 360kids holds a substantial portion of its portfolio in cash and cash equivalents sufficient to discharge its financial liabilities when they are due.

Market risk

Market risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in market prices. Market risk comprises three types of risk: currency risk, interest rate risk and other price risk. 360kids is exposed to interest rate risk, currency risk and other price risk.

Currency risk

Currency risk is the risk that the fair value or future cash flows of a financial instrument will fluctuate because of changes in foreign exchange rates. 360kids holds investments in foreign currencies therefore they are exposed to currency risk. 360kids' exposure to currency risk is limited to the international fixed income, US equities and international equities held, see Note 2.

360kids Support Services

Notes to Financial Statements March 31, 2022

13. Financial instruments (*continued*)

Interest rate risk

Interest rate risk refers to the effect on the fair market value of 360kids' financial instruments due to fluctuations in interest rates. 360kids' primary exposure to interest rate risk is from short term fixed income securities and its mortgage payable. The risk with respect to investments is mitigated by their investment policies. The risk with respect to the mortgage payable is mitigated by the fact 360kids receives funding for the total of its mortgage payment including interest from MCCSS.

Other price risk

Other price risk is the risk that the fair value of future cash flows of a financial instrument will fluctuate because of changes in market prices (other than those arising from interest rate risk or currency risk), whether those changes are caused by factors specific to the individual financial instrument or its issuer, or factors affecting all similar financial instruments traded in the market. 360kids' exposure to other price risk is limited to the investments on the statement of financial position.

Financial liabilities

At March 31, 2022, it is management's opinion that 360kids is not in default of the terms of any of its financial liabilities.

14. Allocation of administration costs

360kids allocates administrative costs to the programs according to the funding agreements. The following amounts relating to administrative costs are included in Restricted fund expenditures on the statement of operations:

	2022	2021
Administration costs		
Salaries and employee benefits	\$ 525,873	\$ 484,053
General and administration	<u>44,109</u>	<u>43,764</u>
	<u>\$ 569,982</u>	<u>\$ 527,817</u>
Administration costs allocated to		
Residential programs	\$ 235,225	\$ 241,062
Youth Initiatives	287,145	226,227
Other agency initiatives	29,687	17,780
Preventative programs	3,750	3,750
Emergency housing	<u>14,175</u>	<u>38,998</u>
	<u>\$ 569,982</u>	<u>\$ 527,817</u>

15. Contingency

As at the year end, two legal claims have been commenced against 360kids. The effect on these financial statements is not yet determinable since the claims are still unsettled. Therefore, no amount has been accrued in these financial statements.

360kids Support Services

Notes to Financial Statements March 31, 2022

16. Restricted Operations Segmented According to the Contract with the Ministry of Children, Community and Social Services

360kids Support Services

Statement of Restricted Operations Segmented According to Contract with MCSS/MCYS for the year ended March 31, 2022
(unaudited)

	Child Welfare - Community and Prevention Supports					Subtotal	Reintegration/Rehabilitation Services- Community	Anti-Human Trafficking Community Supports	Total MCSS Service Contracts	Dedicated supportive housing a563	Total MCSS	Other Program Funding	Total	
	Operating residential E750	Community capacity building E753	Youth Outreach Worker E755	Youth Outreach Worker (SA) E755	Youth in Transition Worker E752									Enhanced YOW E755
Revenues														
Government subsidies	538,485	164,796	248,400	31,116	75,000	80,040	1,137,837	118,574	419,804	1,676,215	74,056	1,750,271	5,892,895	7,643,166
Other revenue	-	-	-	-	-	-	-	-	7,875	7,875	12,725	20,600	3,058,076	3,078,676
Fundraising and donations	-	-	-	-	-	-	-	40,000	43,284	83,284	-	83,284	474,911	558,195
	<u>538,485</u>	<u>164,796</u>	<u>248,400</u>	<u>31,116</u>	<u>75,000</u>	<u>80,040</u>	<u>1,137,837</u>	<u>158,574</u>	<u>470,963</u>	<u>1,767,374</u>	<u>86,781</u>	<u>1,854,155</u>	<u>9,425,882</u>	<u>11,280,037</u>
Expenditures														
Salaries	340,296	91,004	173,829	-	47,107	41,919	694,155	82,169	363,974	1,140,298	6,805	1,147,103	3,863,449	5,010,552
Benefits	67,412	20,555	35,915	-	6,098	8,673	138,653	10,683	30,588	179,924	1,021	180,945	832,159	1,013,104
Travel	2,256	4,459	2,775	-	844	230	10,564	6,415	335	17,314	-	17,314	40,509	57,823
Staff Training	1,050	-	238	-	134	175	1,597	312	284	2,193	42	2,235	64,992	67,227
Program costs	32,022	1,321	2,363	31,050	1,559	600	68,915	1,290	5,675	75,880	-	75,880	1,155,830	1,231,710
Building accommodation	29	4,800	-	-	-	3,300	8,129	3,600	24,348	36,077	36,962	73,039	548,104	621,143
Office	24,174	4,133	4,260	-	1,785	2,182	36,534	5,026	14,580	56,140	3,500	59,640	370,504	430,144
Miscellaneous	39,448	-	-	-	-	-	39,448	-	-	39,448	-	39,448	404,019	443,467
Mortgage payment	-	-	-	-	-	-	-	-	-	-	34,679	34,679	-	34,679
Allocated central administrative expense (salaries)	82,740	19,200	22,404	-	7,500	8,004	139,848	9,084	41,900	190,832	11,160	201,992	367,990	569,982
Total Expenses	<u>589,427</u>	<u>145,472</u>	<u>241,784</u>	<u>31,050</u>	<u>65,027</u>	<u>65,083</u>	<u>1,137,843</u>	<u>118,579</u>	<u>481,684</u>	<u>1,738,106</u>	<u>94,169</u>	<u>1,832,275</u>	<u>7,647,556</u>	<u>9,479,831</u>
Excess (deficit) of revenue over expenditures	(50,942)	19,324	6,616	66	9,973	14,957	(6)	39,995	(10,721)	29,268	(7,388)	21,880	1,778,326	1,800,206
Add: Mortgage principal payments	-	-	-	-	-	-	-	-	-	-	32,689	32,689	-	32,689
Less: Amortization of capital assets	(20,413)	-	-	-	-	-	(20,413)	-	-	(20,413)	-	(20,413)	(7,100)	(27,513)
Excess (deficit) of revenue over expenditures for the year	<u>(71,355)</u>	<u>19,324</u>	<u>6,616</u>	<u>66</u>	<u>9,973</u>	<u>14,957</u>	<u>(20,419)</u>	<u>39,995</u>	<u>(10,721)</u>	<u>8,855</u>	<u>25,301</u>	<u>34,156</u>	<u>1,771,226</u>	<u>1,805,382</u>